

Sperry Mitchell’s Beatrice Mitchell Named to the 2025 Most Influential Women in Mid-Market M&A

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Mergers & Acquisitions names the 2025 Most Influential Women in Mid-Market M&A, including Sperry Mitchell & Co.’s Beatrice Mitchell.



2025 Most Influential Women in Mid-Market M&A

Beatrice Mitchell
Co-Founder, Managing Director
Sperry Mitchell & Co.

Describe a recent dealmaking accomplishment.

We are often in contact with business owners years before they are ready to sell, providing advice and guidance to best ensure successful outcomes. Several years ago, we were referred to the three owners of **NEL Frequency Controls**, a designer and manufacturer of frequency control solutions, selling into the defense and commercial end-markets. The company was not yet ready to be marketed, but we agreed to begin a dialogue and to monitor progress. Last year, the company developed to the point of being ready to engage buyers. However, the owners were hesitant to enter into a broad sale process. They were concerned about both potential disclosure into the market and the effort involved in such a process. We convinced the owners to engage on a singular basis with **Abracon**, a producer of passive electronic components backed by **Genstar Capital**. Abracon jumped at the opportunity to acquire NEL in a pre-emptive deal.

How are you advancing the state of women in the industry?

For years, I have for been active in organizations that help to recruit and advocate for women in the M&A/PE sectors. Recently, I have taken an increasingly pro-active stance in terms of mentoring and advising women on a more personal, granular level. While our goal must remain to effectuate widespread change, I have come to recognize that transformation is in some ways best achieved on an individual basis, one woman at a time. While I realize that continuing to advocate for industry-wide change is important, I have witnessed a more tangible impact by individually mentoring and advising young women.

For the full list of **2025 Most Influential Women in Mid-Market M&A**, [see here](#).

